

Sales
Representative
International
Europe



GANTNER develops and markets high tech solutions based on contactless transponder technology. GANTNER systems solve complex requirements in the areas of access control, identification, electronic locking and payment systems. They are found in large, international service companies, universities and in the main fitness club chains and leisure resorts as well. In order to increase our team, we offer the following position, which will offer interesting and diversified challenges after a training period:

If you want to grow together with a successful team and enjoy the challenge of fitness markets in Europe, you are right on the mark with us! We are looking for a communicative personality implementing own ideas jointly with us.

→ Your tasks

- You are in charge of selling products and solutions in Europe.
- Acquisition and processing requests, establishing offers and conducting price negotiations are also part of your tasks.
- You actively take care of existing customers and partners and take these business relationships further.
- New customer acquisition, following and analysing market and price developments.

→ Your profile

- You have a successfully completed technical or commercial vocational training and/or have a degree in business management or administration.
- Experience in (international) sales, as well as knowledge of a technically oriented industry are an advantage.
- You are able to conduct negotiations in English, work efficiently and routinely with MS Office and are willing to travel extensively.
- You are open, communicative, motivated and enjoy teamwork.

→ Your opportunity

- We offer a varied job in an international, motivated team.
- We support you in your professional and personal development.
- We provide opportunities to professional development by contributing and acting under self-responsibility.
- We offer an attractive package including a company car, home office possibilities and additional benefits.

If you would enjoy the challenge of contributing to our customer satisfaction and thus to our business success and are interested in the leisure industry, but also new market segments we look forward to your application including a photo: Mag. Christine Schoder, email: christine.schoder@gantner.com

Do not hesitate to contact us for any questions:

GANTNER Electronic GmbH, Montafonerstr. 8, 6780 Schruns, T 05556 73784-0, www.gantner.com